

2026 Annual Partner Meeting and Awards Presentation





Welcome

John Franceschina

Energy Efficiency Program Director



Agenda

- **Opening Remarks – Mike Voltz**
- **2025 Year in Review – John Franceschina**
- **Commercial Program Updates – Matt Connors**
- **Residential Program Updates – Brian Loughlin**
- **EV Program Updates – Jessica Torsiello**
- **Partner Program Updates – Alex Valentino**
- **Awards – Josh Ebner/Matt Connors/Mike Voltz**
- **Training Sessions**





Opening Remarks

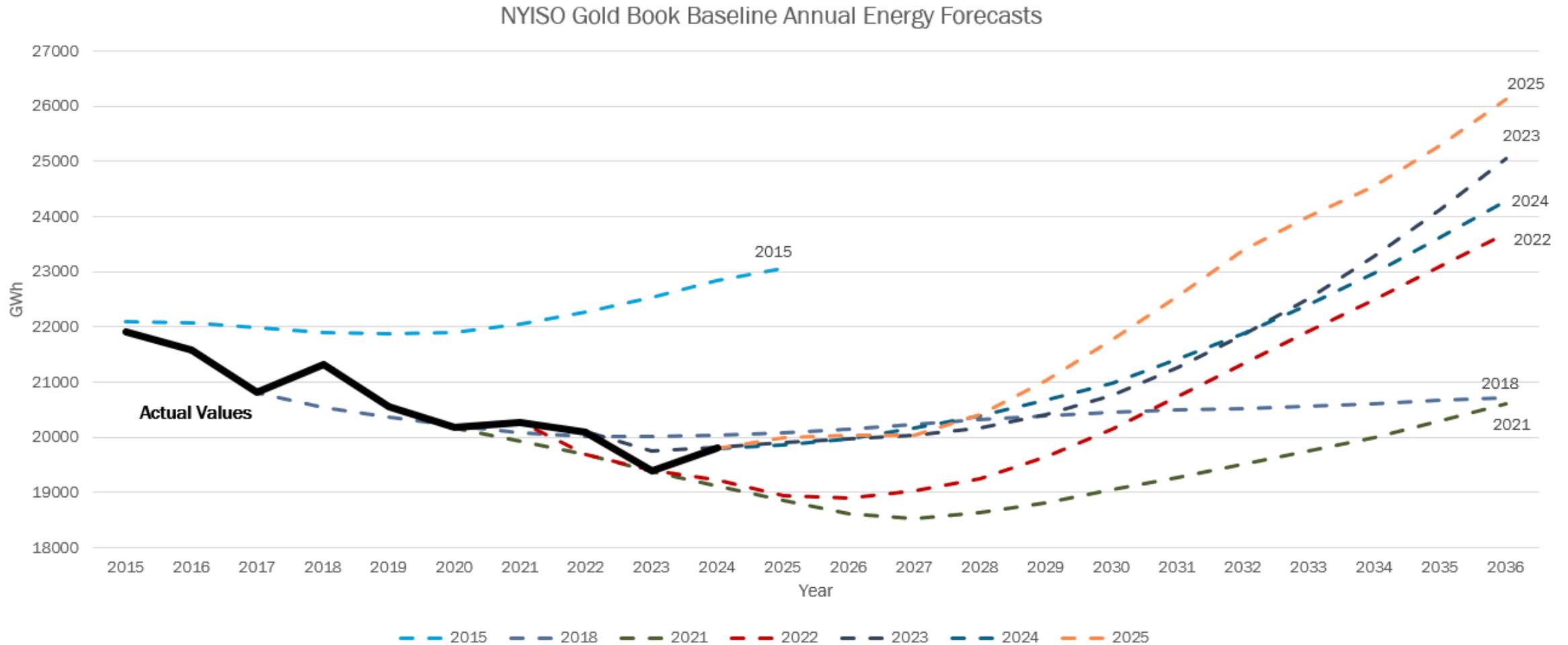
Michael Voltz

Director, Energy Efficiency and Renewables
PSEG Long Island



Success Story: Annual Energy Forecast

- Long Island's Annual Energy Forecast increases while peak demand decreases
- Optimizes grid use





2025 Year in Review

John Franceschina

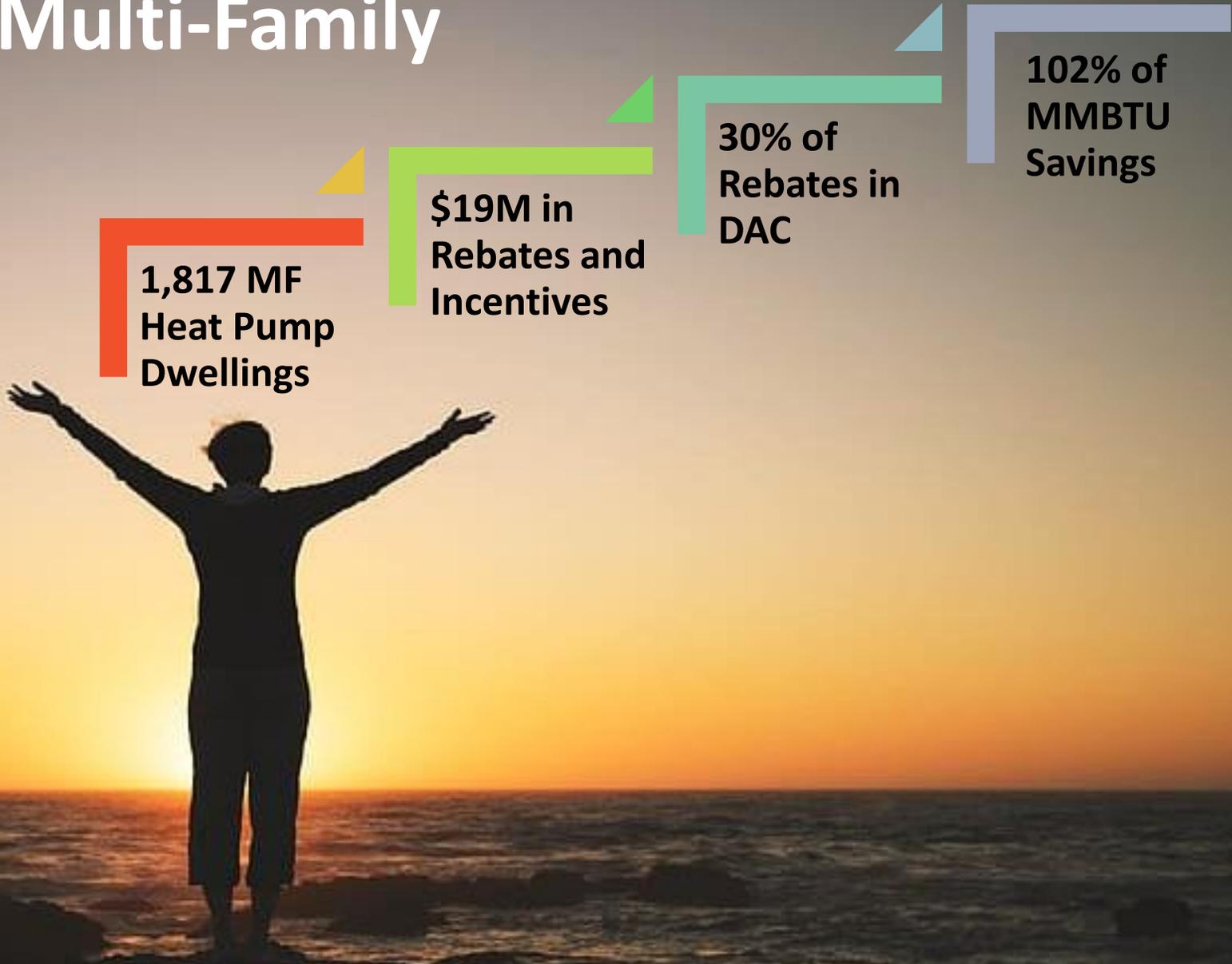
Energy Efficiency Program Director



2025 Residential Highlights



2025 Commercial/ Multi-Family Highlights



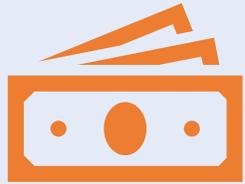
1,817 MF Heat Pump Dwellings

\$19M in Rebates and Incentives

30% of Rebates in DAC

102% of MMBTU Savings

2025 Program Impacts



Over \$500M invested in the local economy (Nassau, Suffolk and the Rockaways)



Total Dwelling Units served by Heat Pumps = 5,381



Energy Savings Measures Deployed Supporting over 50,000 Customers

Join a Contractor Training Session Today

Sessions run from 9:30 a.m. to 10:30 a.m.

- **Manual J* - Belmont Room**
- **Integrated Controls* - Banfi Room**
- **HEA Tool Workshop* - Eisenhower Room**

*** Sessions will be submitted for BPI CEU Approvals**



2026 Commercial and Multi-Family Program Updates

Matthew Connors

Commercial Program Manager



Meet The Team:

Commercial + Multi-Family



Matthew Connors: CEP Manager
• Mconnors@TRCcompanies.com
• 631-418-4166



Brittany Degel: Energy Consultant
• Bdegel@TRCcompanies.com
• 516-246-3203



Felix Ramos III: Energy Consultant
• Framos@TRCcompanies.com
• 631-316-2420



Andrew Cacioppo: Energy Consultant
• Acacioppo@TRCcompanies.com
• 516-580-5598



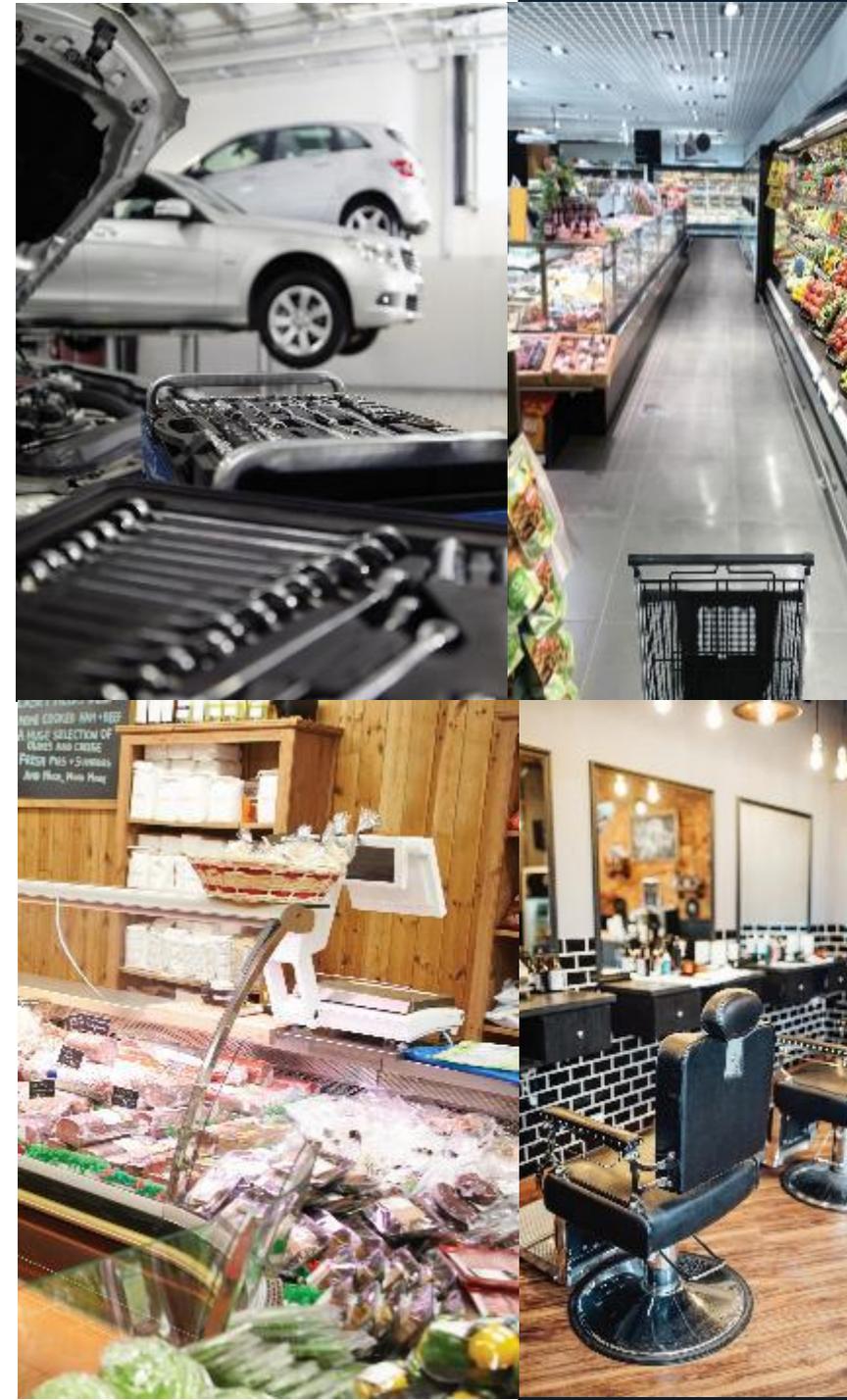
Maureen McDonald: Senior Energy Consultant
• Maureen.McDonald@TRCcompanies.com
• 631-662-3122



Steve Orman: Senior Energy Consultant
• Sorman@TRCcompanies.com
• 516-780-5414

Commercial Efficiency and Multi-Family Programs

- Heat Pumps
- Multi-Family
- Custom Energy Measures
- Weatherization
- Chillers
- Refrigeration Equipment
- Standard Measures
- Water Heating & Conservation
- Technical Assistance (TA)



Multi-Family Program Updates

Existing Building Multi-Family In-Unit Space Heating Rebates

- \$4,000 / apartment
- 25% bonus rebate if building is in Disadvantaged Community
- Existing fossil fuel system must be decommissioned

New Construction In-Unit Space Heating Rebates

- New construction requires a building permit to be submitted
- Must submit NYS Clean Heat Calculator
- Common Area Heat Pumps Rebates Calculated by \$/ton
- In-Unit Heat Pump Water Heater Rebates - \$1,200/unit



Commercial Weatherization Updates

Weatherization Application

- Measures includes:
 - Duct Sealing
 - Air Sealing
 - Insulation
 - Pipe Insulation
 - Air Curtains
- All projects must be pre-inspected
- All customers located in a "DAC" may be eligible for up to 25% increased rebates



Custom Program Updates

Chiller Replacement & Plant Optimization

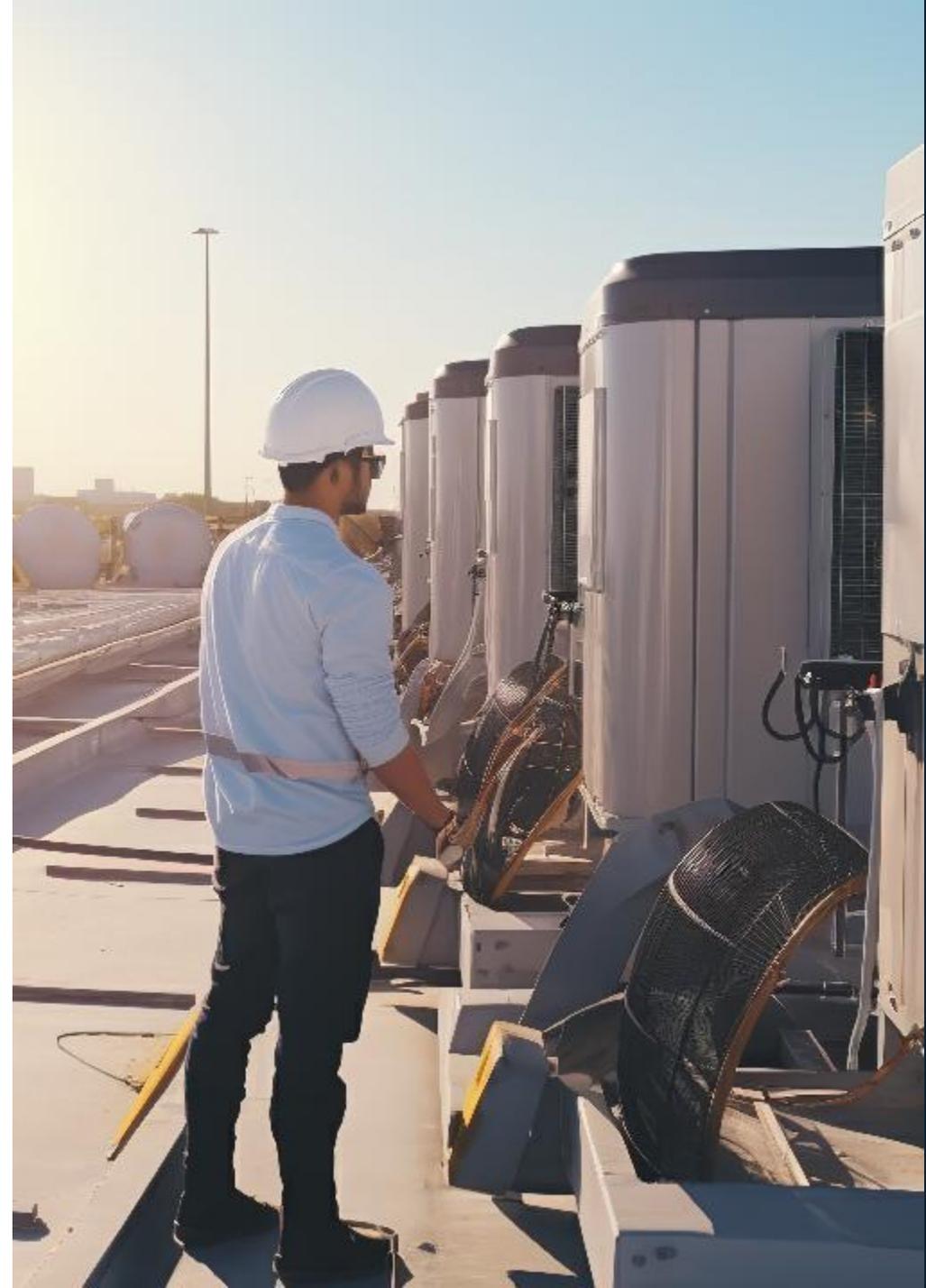
- \$80/MMBTU

Building Management Systems

- \$80/MMBTU

Commercial Heat Pumps for Primary Heat

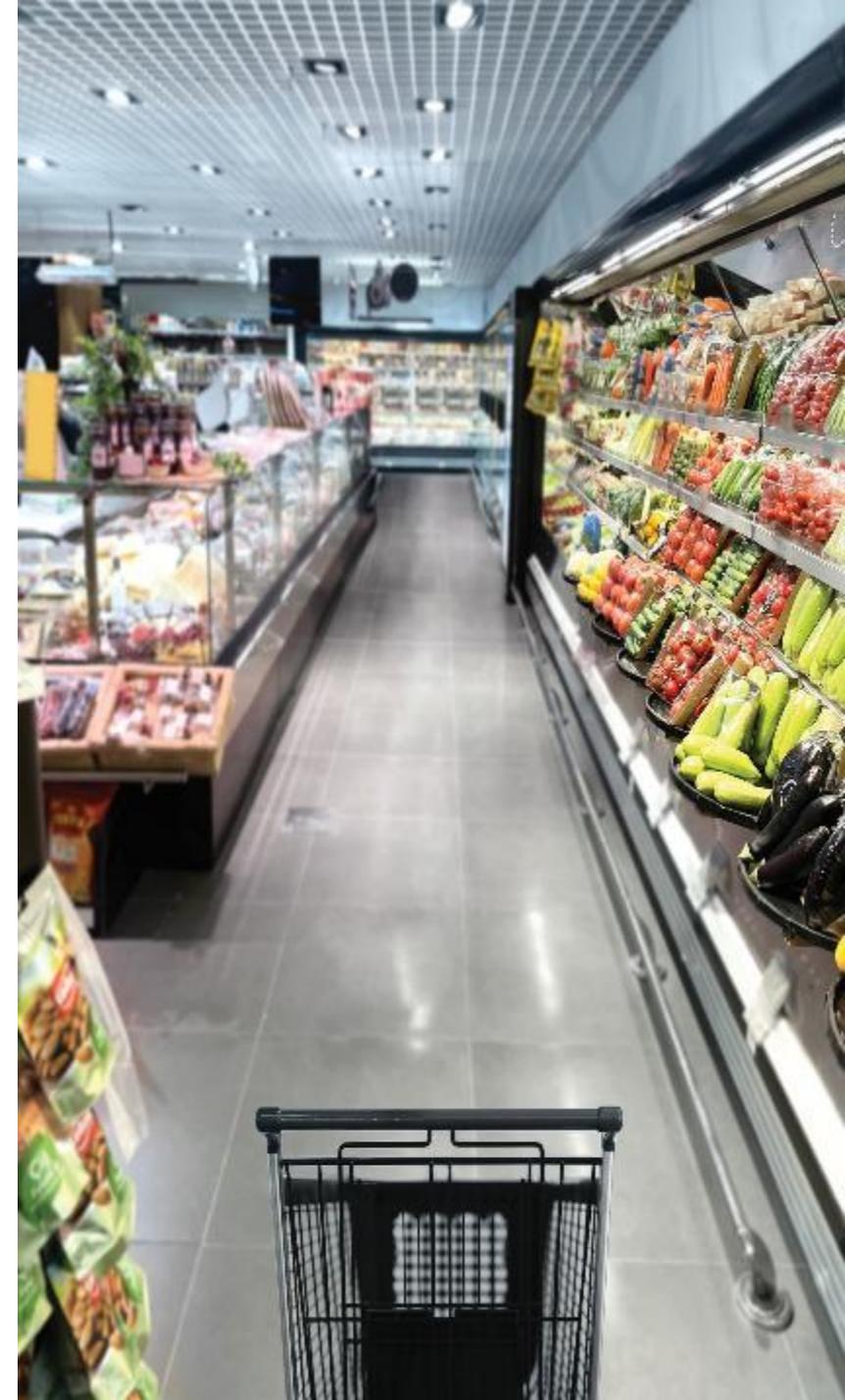
- Includes ASHP, VRF and all Geothermal
- NYS Clean Heat Calculator is required
- All projects must be pre-inspected
- Project capped at \$500,000
- Rebates adjusted from \$/MMBTU to \$/ Heating Ton



Refrigeration Program Updates

Measures include:

- Walk In Cooler and Freezer evaporator fan controls
- Electronically Commutated Motors (ECM)
- Floating Head Pressure Controls
- Anti-Sweat Heater Controls
- Insulation and Leakage Prevention Measures and Equipment



Standard Program Rebates

Other Measures included for 2026:

- New → Kitchen Demand Ventilation Control
- Energy Recovery Ventilator (ERV)
- Heat Recovery Ventilator (HRV)
- High Volume Low Speed Fans (HVLS)
- Kitchen Demand Control Ventilation (KDCV)
- Compressors & Storage Tanks
- No Loss Condensate Drain
- Air Entraining Nozzle
- Electric Forklifts



Technical Assistance Program

Engineering Study Application

- Cost Study Cap remains at 50%
- Rebates capped at \$20,000

LEED Application

- Cost Cap at 50% - Max Rebate \$100,000



Interested In Working With Commercial and Multi-Family Customers?

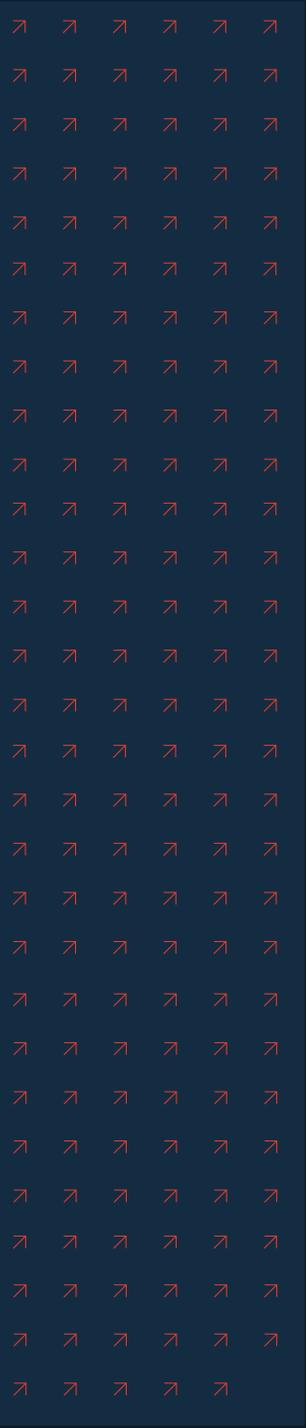
Residential HVAC Contractors who are looking to expand into our Commercial Program and get further information please reach out to Brittany Degel

Contact

Brittany Degel

(516) 246-3203

Bdegel@trccompanies.com



Need Assistance?

Visit www.psegliny.com

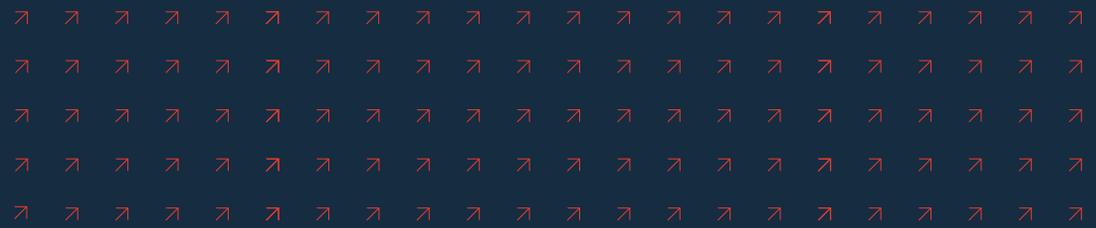
Contact our Infoline at 800-692-2626 (M-F 8 a.m. to 5 p.m.)

Project/Program Specific Inquiries (Email)

- Commercial & Multi-Family → CEPLI@PSEGLINY.com
- Partner Support → PSEGPartnerSupport@trccompanies.com

Contractor/Customer Open House

- Every Friday from 9 a.m. to 10 a.m.
395 North Service Road, Melville (Ste 409)
Or on Teams use QR code to access →





2026 Residential Program Updates

Brian Loughlin
Associate Director



2026 Residential Programs



- Residential Space Heating (Home Comfort)
- Geothermal
- Home Energy Assessments
- Residential Building Envelope (HPwES)
- Residential EEBE Products (EEP)
- Residential Income Qualified (REAP)
- Residential Water Heating

The Team – Residential Program Managers



Residential Income Qualified (REAP)
Linda Eddy – Program Manager
• LEddy@TRCcompanies.com
• 631-327-9381



Residential EEBE Products (EEP)
Dorothy Weisblatt – Program Manager
• DWeisblatt@TRCcompanies.com
• 631-834-0022



Residential Space Heating (Home Comfort)
Jonathan Tham – Program Manager
• JTham@TRCcompanies.com
• 516-289-6960



Residential Building Envelope - (HPwES)
Joshua Ebner – Program Manager
• JEbner@TRCcompanies.com
• 631-479-7582



Residential Programs 2026 Focus

- Residential Space Heating & Building Envelope – Market rate/Moderate-DAC/Enhanced LMI Rebates available.
- Cold Climate Air Source and Air to Water Heat Pump Rebates. Combination with weatherization and HPWH's!
- Continue to host and support resources for training and tool cost reimbursements to help grow your business.
- Improved the Partner Online Application for easier project submittal and the Re-Enrollment process for participation.
- Expand Partner Online Application for easier processing.
- Continue Co-Op and Co-branding cost sharing participation benefits.
- Expand your horizons – Clean Heat Connect, Empower +, HEAR rebates.



Residential Space Heating – Home Comfort

Rebates are available for

- Cold Climate Ducted and Ductless Heat Pumps
 - Ground Source Heat Pumps
 - Domestic Hot Water Heat Pumps
 - Air to Water Heat Pumps
 - Whole House Heat Pump Projects
- \$500 Contractor Incentive/project



Whole House Heat Pump Projects

- **Market Rate:** Total rebates will not exceed 70% of total project cost OR \$4,500 in total rebates.
- **Moderate Income Disadvantaged Communities Rate:** Total rebates will not exceed 70% of total project cost OR \$5,625 in total rebates.
- **Enhanced/LMI Rate:** Total rebates will not exceed 100% of total project cost OR \$10,500 in total rebates.

2026 Residential Space Heating Program

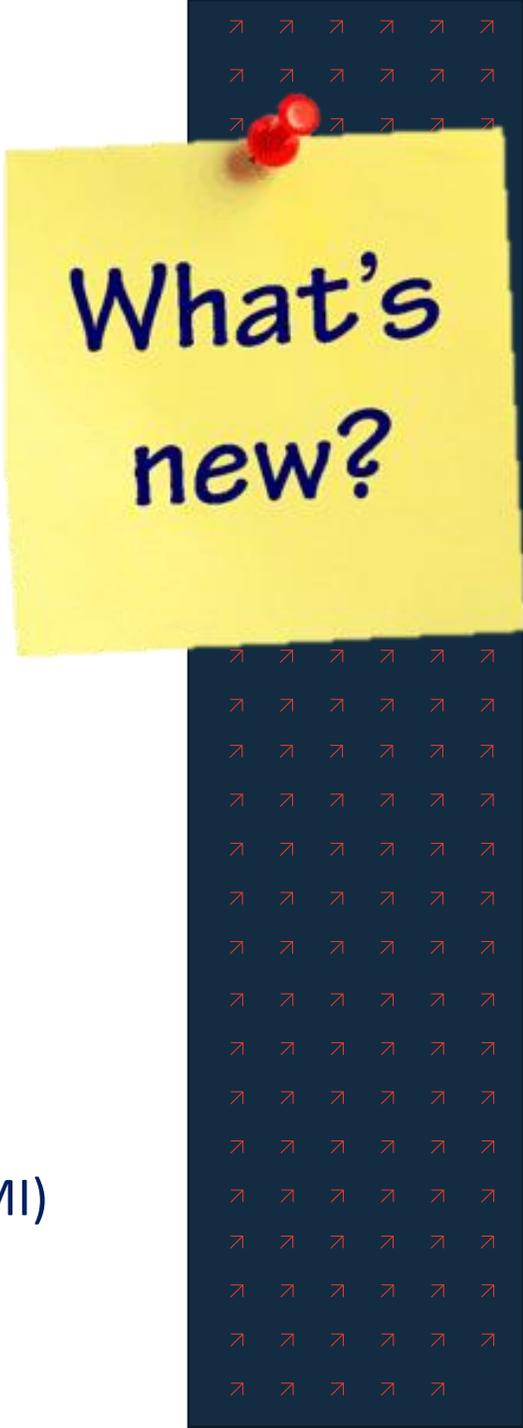
Program Offerings (NEW for 2026)

Stopped:

- Discontinued rebates for tune ups
- "Hybrid" Heat Pumps (ccASHP with Nat Gas Hookup) not eligible for rebates
- No rebates for dual fuel thermostats and integrated controls, but still required
- No rebates for tankless water heaters
- No rebate assignment for HPWH only projects

Added/Changed:

- Decommissioning Existing Fossil Fuel Bonus - \$250/project
- Moderate Income rebates (60% AMI) with cap of \$5,625
- Increased rebates for HPWH's (up to \$1,200/unit Market, up to \$1,700/unit LMI) with \$100 contractor incentive
- System sizing updated to 100-120% (was 90-120%)



What's
new?

2026 Air to Water Heat Pump Rebates

Air to Water Heat Pumps → Rebates

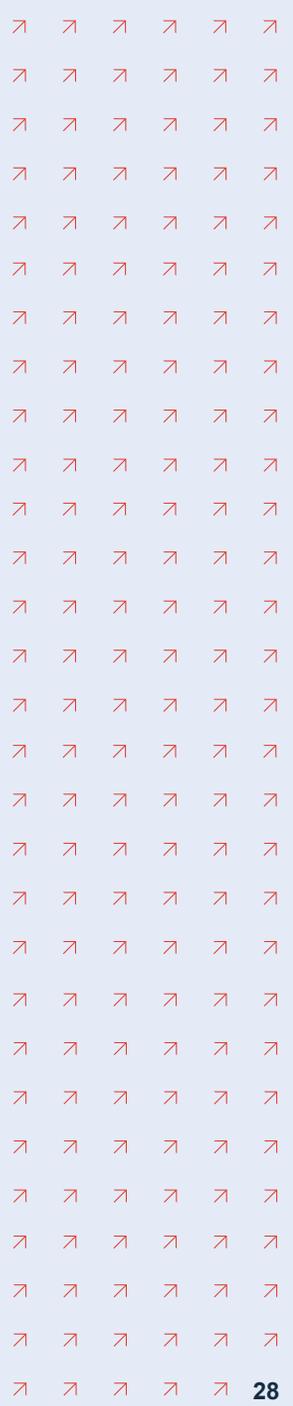
- Rebates are aligned with Cold Climate Air Source Heat Pumps. Cap at 5 tons.
- Market, Moderate, and Enhanced LMI rebates available

Air to Water Heat Pumps → Eligibility

- Equipment must be sized for and meet 100%-120% of the full designed heating load
- Equipment must have a COP of 1.7 or greater at A5W110 (Ambient air 5°F, Leaving Water Temperature 110°F), and have a nominal cooling capacity ≤72,000 Btu

Air to Water Heat Pumps → Qualified Products List

- NYS has created a statewide Air to Water Heat Pump Qualified Product List
- <https://cleanheat.ny.gov/assets/pdf/NYS%20Clean%20Heat%20AWHP%20QPL%20-%20Nov-15-2024.pdf>





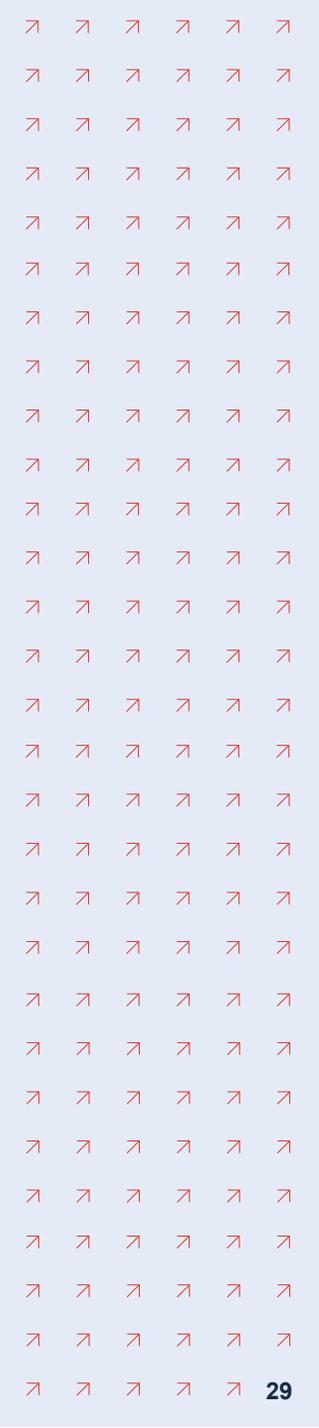
Home Comfort *rebates* — 2026

Residential Space Heating

Eligible Equipment	Total Project Heating Tons*	Customer Rebate** (Market Rate)	Customer Rebate** (Disadvantaged Communities/ Moderate Income Rate)	Customer Rebate** (Low Income Rate)
Cold Climate Air Source Heat Pumps***	Ton 1	\$1,000/12,000 heating BTU	\$1,250/12,000 heating BTU	\$4,000/12,000 heating BTU
	Ton 2	\$1,000/12,000 heating BTU	\$1,250/12,000 heating BTU	\$3,000/12,000 heating BTU
	Ton 3	\$1,000/12,000 heating BTU	\$1,250/12,000 heating BTU	\$2,000/12,000 heating BTU
Air to Water Heat Pumps	Ton 4	\$1,000/12,000 heating BTU	\$1,250/12,000 heating BTU	\$1,000/12,000 heating BTU
	Ton 5	\$500/12,000 heating BTU	\$625/12,000 heating BTU	\$500/12,000 heating BTU

Eligible Equipment

Dual Fuel Thermostats/ Integrated Controls	Dual fuel thermostats/integrated controls are required or existing fossil fuel heating systems must be removed. If there is an existing fossil fuel heating system, heat pump must be the primary heat system and fossil fuel is secondary. Decommission/removal of existing fossil heating system — \$250/project
---	--





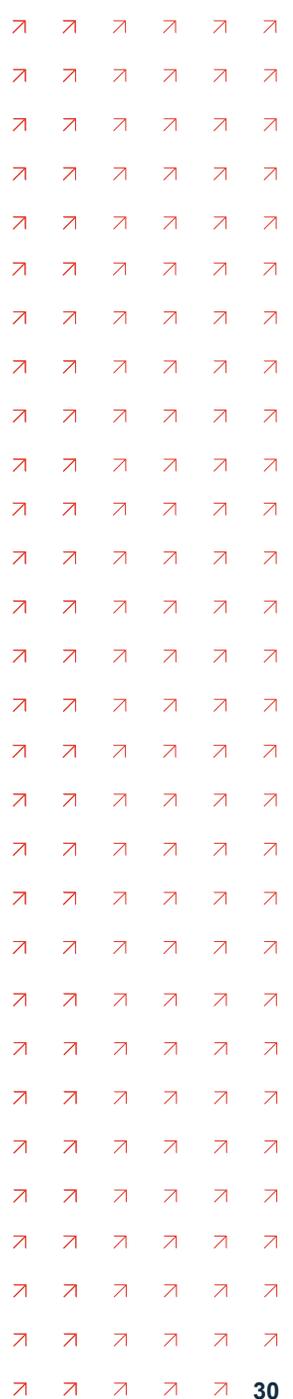
Geothermal *rebates* — 2026

Residential Space Heating

Efficiency Requirements	Customer Rebate (Market Rate)	Customer Rebate (Disadvantaged Communities/ Moderate Income Rate)	Customer Rebate (Low Income Rate)
Water to Air: Closed: EER ≥ 17.1 and COP ≥ 3.6 Open: EER ≥ 21.1 and COP ≥ 4.1	\$2,400/12,000 heating BTU (new)	\$3,000/12,000 heating BTU (new)	\$4,800/12,000 heating BTU (new)
Water to Water: Closed: EER ≥ 16.1 and COP ≥ 3.1 Open: EER ≥ 20.1 and COP ≥ 3.5 DGX: EER ≥ 16 and COP ≥ 3.6	\$1,200/12,000 heating BTU (retrofit)	\$1,500/12,000 heating BTU (retrofit)	\$2,400/12,000 heating BTU (retrofit)

Dedicated Water Heating

Efficiency Requirements	Customer Rebate (Market Rate)	Customer Rebate (Low Income Rate)
Water to Water: Closed: COP ≥ 3.1 Open: COP ≥ 3.5	\$1,000/12,000 heating BTU (new)	\$2,000/12,000 heating BTU (new)
	\$500/12,000 heating BTU (retrofit)	\$1,000/12,000 heating BTU (retrofit)



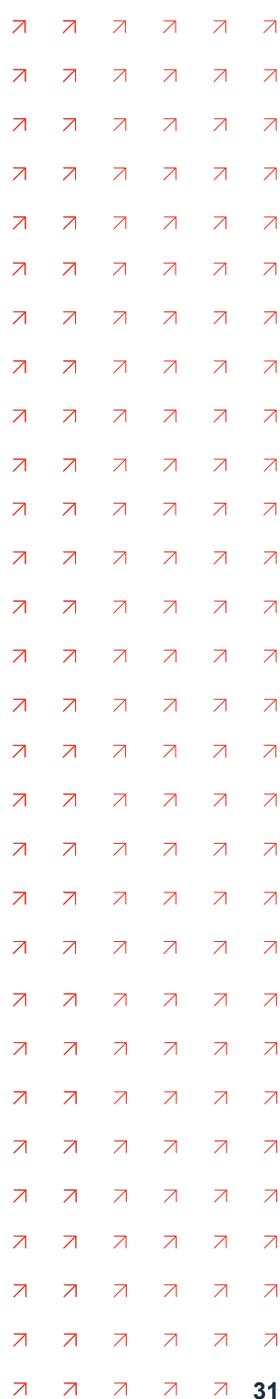
Home Energy Assessment (HEA) Program

Home Energy Assessment (HEA) Includes:

- Health and safety
- Combustion and carbon monoxide testing
- HEA Report
- \$20 Thank You Voucher to Marketplace
- Only BPI certified contractors participate
- Easy Online Application Process
- <https://pseghea.capturesportal.com/>



Online HEA Application →

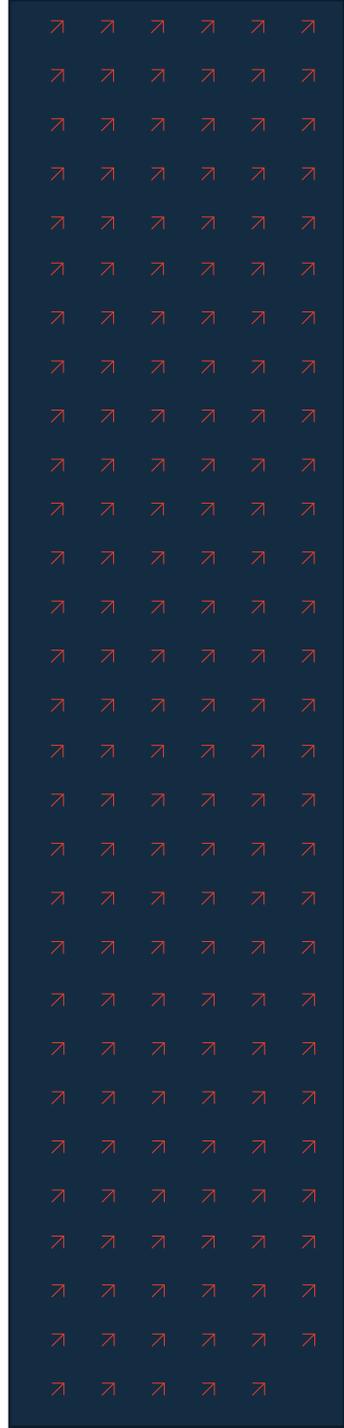


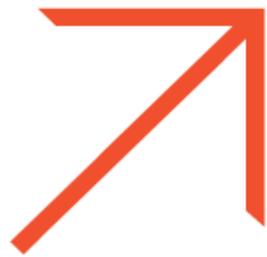
Home Heat Loss Awareness Program



Contribute and Save with MyHEAT

We're here to help you **save energy and money**, create a more comfortable home, and contribute to a more sustainable future with a wide range of programs, offers, and rebates to make your home more energy-efficient.





Home Performance *rebates* – 2026

Home Performance with ENERGY STAR® (Building Envelope)

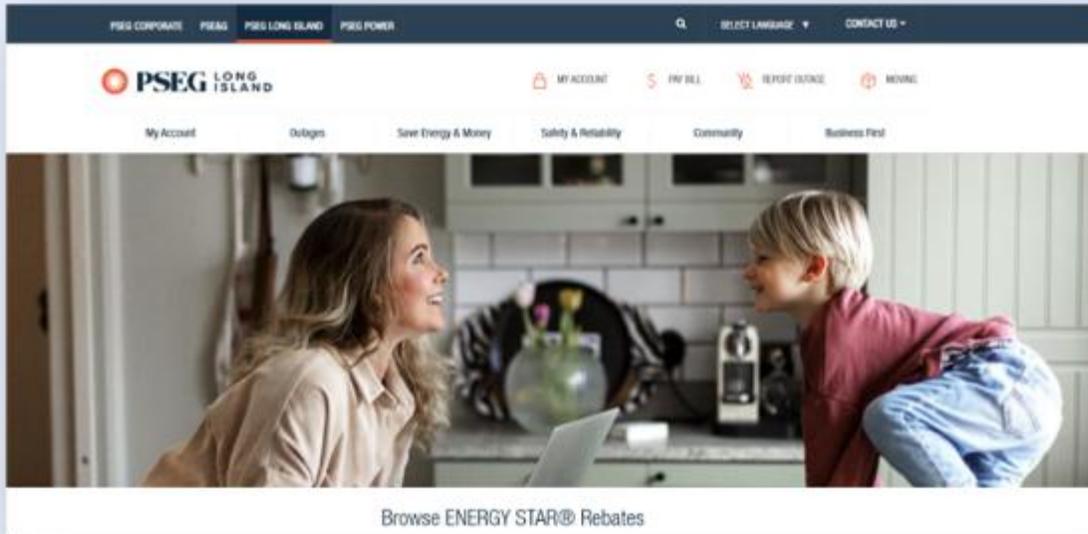
Eligible Measures	Market Rate	Disadvantaged Community & Moderate Income	Low Income & Low Income Disadvantaged Community Rebate
Insulation	\$2,500	\$3,125	\$5,200
Air Sealing	\$1,000	\$1,250	\$2,000
Duct Sealing	\$500	\$625	\$800
Windows*	\$4	\$4	\$8

Additional rebate guidelines for Home Performance with ENERGY STAR (Building Envelope)

- Beginning with projects in 2026, Home Performance with ENERGY STAR customers may participate in the Home Performance with ENERGY STAR Program once every two years.
- Single-family homes in the PSEG Long Island territory with a primary heating fuel of oil, natural gas**, propane, or electric are eligible for Market Rate, Disadvantaged Community, Low Income, and Moderate Income rebates.
- Windows are permitted with the installation of a whole house cold climate air source heat pump, and at a minimum insulation and air sealing:

Beginning in 2026, customers may participate **once every two years**

2026 Energy Efficient Products



Easy Online Application and Tools

- The EEP Program has gone paperless
- QR Code used to direct customers to the PSEG LI Rebates webpage
- Fillable PDFs are available when needed



Tear Pads with QR codes located in retail stores

- Smart Thermostats
- Heat Pump Water Heaters



*Qualified products purchased on the PSEG LI Marketplace include the rebate in the retail price.

Residential Energy Affordability Partnership

A **FREE In-Home Energy Survey** takes approximately 2 hours performed by a **REAP Technician** and includes:

- Review of income eligibility documents for all household members (2026 Income Guidelines 80% SMI)
- Direct Installation of low flow water saving devices, night lights, LED's, pipe wrap, DHW blanket (electric only)
- Health & Safety Inspection – gas leak detection/combustion safety
- If qualified, receive a **Smart Programmable Thermostat(s) with installation** - at no cost to the customer!
- \$50 Bill credit for completed audit with an additional \$30 voucher

To the marketplace.



Need Assistance?



Visit www.psegliny.com

Contact our Infoline at 800-692-2626 (M-F 8 a.m. to 5 p.m.)

Project/Program Specific Inquiries (Email)

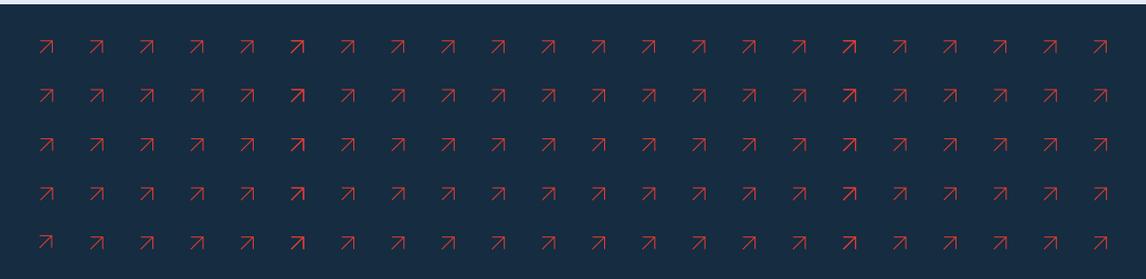
- Commercial & Multi-family → CEPLI@PSEGLINY.com
- Home Comfort → HomeComfortLI@PSEGLINY.com
- Home Performance → HomePerformanceLI@PSEGLINY.com
- Residential Products → MyRebateLI@PSEGLINY.com
- REAP → REAPLI@PSEGLINY.com
- Support → PSEGPartnerSupport@trcccompanies.com

Contractor/Customer Open House

- Every Friday from 9 a.m. to 10 a.m.

395 North Service Road, Melville (Ste 409)

Or on Teams use QR code to access →





2026 Transportation Electrification Program Updates

Jessica Torsiello
Lead Program Analyst



EV Make Ready Program

Commercial

PSEG Long Island supports the installation of electric vehicle chargers across Long Island – where customers live, work and shop. Incentives are available to help businesses offset installation costs, reduce range anxiety, and right-size electrical grid infrastructure to meet the growing demand for EV charging.

Incentives:

DC Fast Chargers

- Up to **\$45,000 per port** for Customer Side Make Ready (CSMR)
- Up to **\$100,000** for Utility Side Make Ready (USMR)

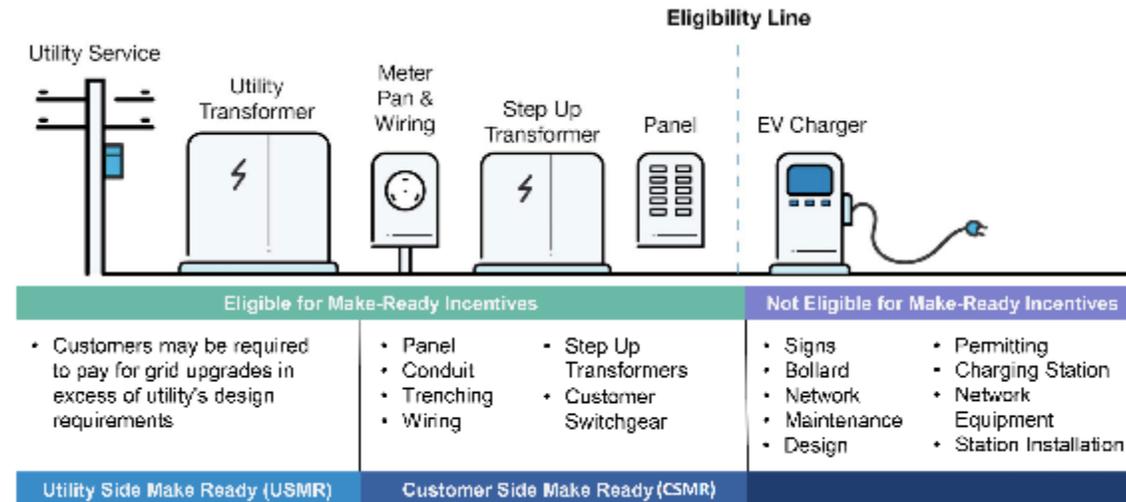
Level 2

- Up to **\$6,500 per port** for Customer Side Make Ready (CSMR)
- Up to **\$20,000** for Utility Side Make Ready (USMR)

How to Apply:

Website: www.psegliny.com/evmakeready

Email: PSEG-LI-EVMakeReady@psegliny.com



EV Phase-In Rate

The EV Phase-In Rate offers discounted electricity pricing for commercial charging stations—whether you serve customers, employees, or your own fleet. The four-tiered rate structure adjusts based on your energy needs and makes operating stations, even those with limited use, more cost-effective. This initiative also supports PSEG Long Island’s commitment to a clean energy transition on Long Island and the Rockaways.

$$\text{Load Factor} = \left(\frac{\text{Energy Used (kWh)}}{\text{Peak Demand (kW)} \times \text{Duration (hours)}} \right) \times 100\%$$



TIER 1 Rate E1295 Load Factor (LF) <= 10%	Customer Charge	+	Energy Charge (100%)	+	Demand Charge (0%)
TIER 2 Rate E2295 10% < LF <= 15%	Customer Charge	+	Energy Charge (75%)	+	Demand Charge (25%)
TIER 3 Rate E3295 15% < LF <= 20%	Customer Charge	+	Energy Charge (50%)	+	Demand Charge (50%)
TIER 4 Rate E4295 20% < LF < 25%	Customer Charge	+	Energy Charge (25%)	+	Demand Charge (75%)

How to Apply:

Website: psegliny.com/ev

Email: PSEGLongIslandEVli@psegliny.com

DCFC Incentive Program

Commercial

PSEG Long Island's Direct Current Fast Charger (DCFC) Incentive program offers operating cost relief in the form of incentives for the demand charges found on the electric bill. Qualified customers can receive up to 50% of their demand charges in the form of a rebate check.

Available Incentives: Public DC Fast Charging stations are eligible for up to **50% demand charge relief** incentive. The PSEG Long Island EV Team will calculate what your demand charges were over the time period and issue a check for 50% of your cumulative demand charges once all requirements are met.

DCFC Incentive Program Example				
Time Period	Actual Demand Charges	Rate Class	DCR	Eligible Incentive
04/10/2025 - 09/30/2025	\$80,000	Rate 285	50%	\$40,000
04/10/2025 - 12/31/2025	\$60,000	Rate 281	50%	\$30,000

Note: For Rate 281 customers, the DCFC Incentive Program will be available until early 2027, when the EV Phase-In Rate is made available to these customers.

How to Apply:

Website: <https://www.psegliny.com/saveenergyandmoney/GreenEnergy/EV/DCFC>

Email: PSEG-LI-DCFC@psegliny.com



Fleet Advisory Services

Commercial

PSEG Long Island offers the following services for free, available to both Public and Private fleet customers

Site and Fleet Assessment



Bill impact and cost savings



Rate Comparison; Identify best time to charge fleet(s)



Eligible Program Incentives



GHG reductions



How to Apply:

Website: <https://www.psegliny.com/en/saveenergyandmoney/GreenEnergy/EV/FleetOwners/FleetServices>

Email: PSEG-LI-EVFleet@psegliny.com

Fleet Make Ready Program

Support fleet electrification here on Long Island. Incentives available to customers to offset their charging installation costs, reduce concerns of range anxiety, and plan & deploy grid infrastructure so it is right-sized for the amount of power needed to support charging stations.

Eligible Customers	Incentive Caps		
	USMR	CSMR (NON-DAC)	CSMR (DAC)
Public Fleets	\$100,000	\$20,000	\$30,000
Public Transportation	\$100,000	\$50,000	\$100,000
Private Fleets	\$50,000	\$20,000	\$30,000

How to Apply:

Website: <https://www.psegliny.com/saveenergyandmoney/GreenEnergy/EV/FleetMR>

Email: PSEG-LI-EVFleet@psegliny.com



Residential Charger Rebate Program



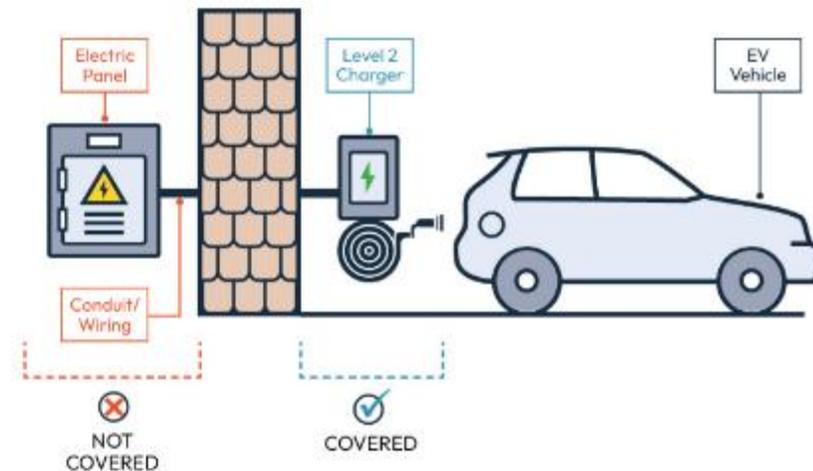
All PSEG Long Island **residential customers** are **eligible** to participate in the program if they purchase **Smart Level 2** chargers on the **EPRI Vetted Product List**.



The program offers a **\$100 rebate for all customers**.



Low-income customers (Household Assistance Program) and those customers who are located in Disadvantaged Communities (DAC) are eligible for an **additional \$300**, bringing their total rebate to **\$400**.



Become an EV Partner!

Customers are seeking highly professional Contractors that can help them participate in the EV Make-Ready Program and install EV chargers at their business.

There are many benefits to becoming an EV Partner:

To Apply, Visit:

<https://www.psegliny.com/saveenergyandmoney/greenenergy/ev/contractors>

1. Have your business listed on the PSEG Long Island website to promote your services to customers
2. Co-branding offering (PSEG Long Island logo)
3. Access to Partner Portal to submit and monitor your projects





Partner Program Updates

Alex Valentino

Associate Director

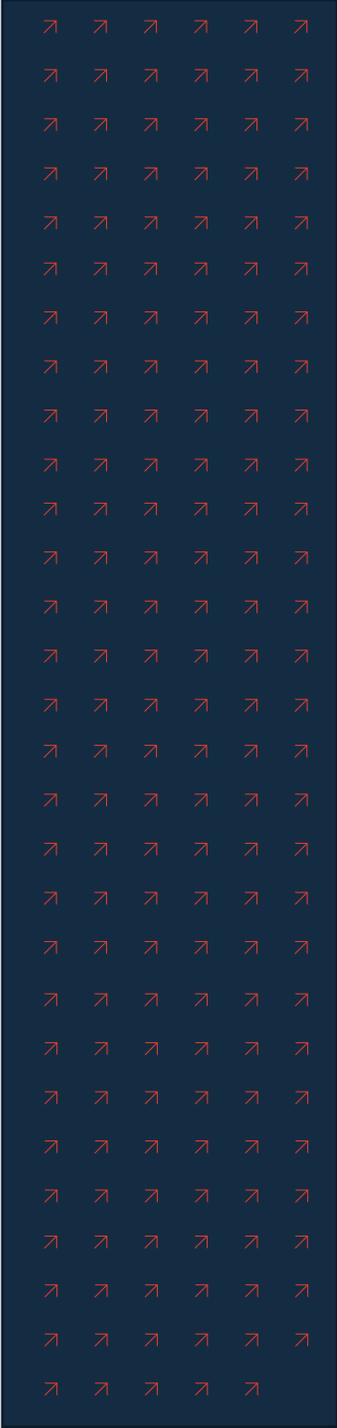


EE/BE 2026 Partner Programs

Apply to be a Program Partner today

- Commercial Partners
 - All Commercial
- Technical Assistance Partners
 - Engineering Studies, LEED
- Home Comfort Partners
 - Residential Heat Pumps
- Home Performance Partners
 - Residential Weatherization
- Energy Efficiency Products Partners
 - Heat Pump Water Heaters

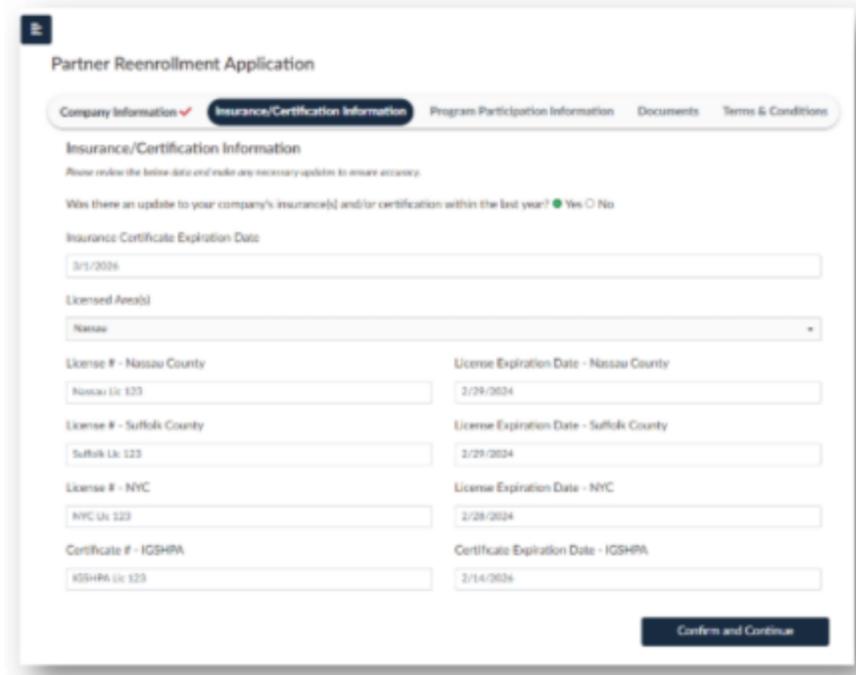
Partner Tiers and Benefits		
Tier 4	20+ Projects*	- "Top Partner" designation on Website - Bi-annual Round table discussion
Tier 3	10-20 Projects*	- ACH Rebate Payments - Heat Pump Tool Reimbursement - Co-op Branding Reimbursement
Tier 2	5-10 Projects*	- PSEG Long Island Website Listing - The Switch is On Website Listing - Co-Branding Logo Use - Project/Customer Testimonials - Manual J/N Software Reimbursement
Tier 1	<5 Projects*	- Access to Rebates and Incentives - Access to Partner Portal - Access to Marketing Materials - Open House Support - Training Opportunities (as available)
<i>*Completed Projects within a Rolling 365 days</i>		



Partner Reenrollment

Partner Reenrollment is not available for existing partners via the Partner Portal

- Only individual listed as the **Officer** on their company's site record can update the company information
- Reach out to your account information for more information



Partner Reenrollment Application

Company Information ✓ Insurance/Certification Information Program Participation Information Documents Terms & Conditions

Insurance/Certification Information

Please review the below data and make any necessary updates to ensure accuracy.

Was there an update to your company's insurance(s) and/or certification within the last year? Yes No

Insurance Certificate Expiration Date

3/1/2026

Licensed Area(s)

Nassau

License # - Nassau County	License Expiration Date - Nassau County
Nassau Lic 123	2/29/2024
License # - Suffolk County	License Expiration Date - Suffolk County
Suffolk Lic 123	2/29/2024
License # - NYC	License Expiration Date - NYC
NYC Lic 123	2/28/2024
Certificate # - IGSHPA	Certificate Expiration Date - IGSHPA
IGSHPA Lic 123	2/14/2026

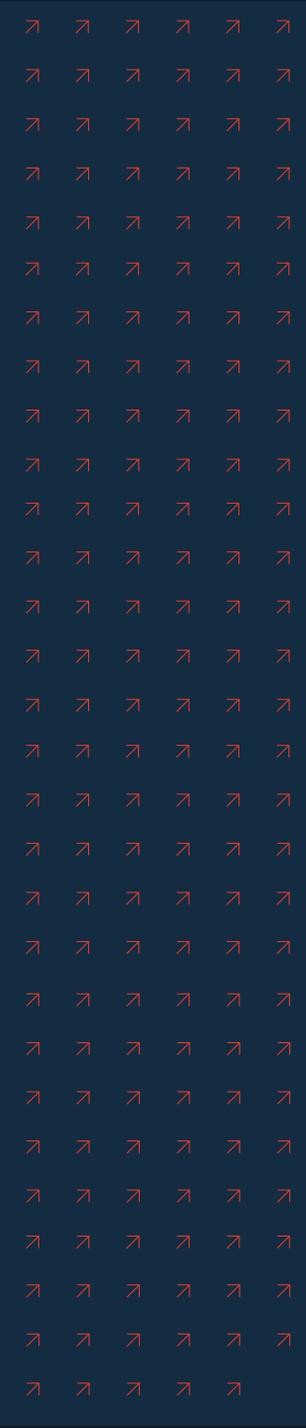
Confirm and Continue

Online Application

- Home
- Create New Application
- Application Dashboard
- Project Reports
- Project Dashboard
- Resources
- My Company Profile
- Partner Reenrollment**

Benefits of Becoming a PSEG LI Partner

- Assigned Account Manager, 1-on-1 Support
 - Co-Branding PSEG LI Logo Use
 - Company Listing on PSEG Long Island Website
 - Online Paperless rebate submissions
 - ACH direct deposit option
-
- **\$10,000/Year** Co-op Marketing Reimbursement cap
 - **\$7,000/Year** Home Comfort Tool/Manual J Reimbursement cap
 - **\$5,000/Year** Home Performance Tool/Manual J Reimbursement cap
-
- **\$500** Contractor Incentive per completed Home Comfort project
 - **\$500** Contractor Incentive per completed Home Performance project
 - **\$250** Contractor Incentive per completed Home Energy Assessment



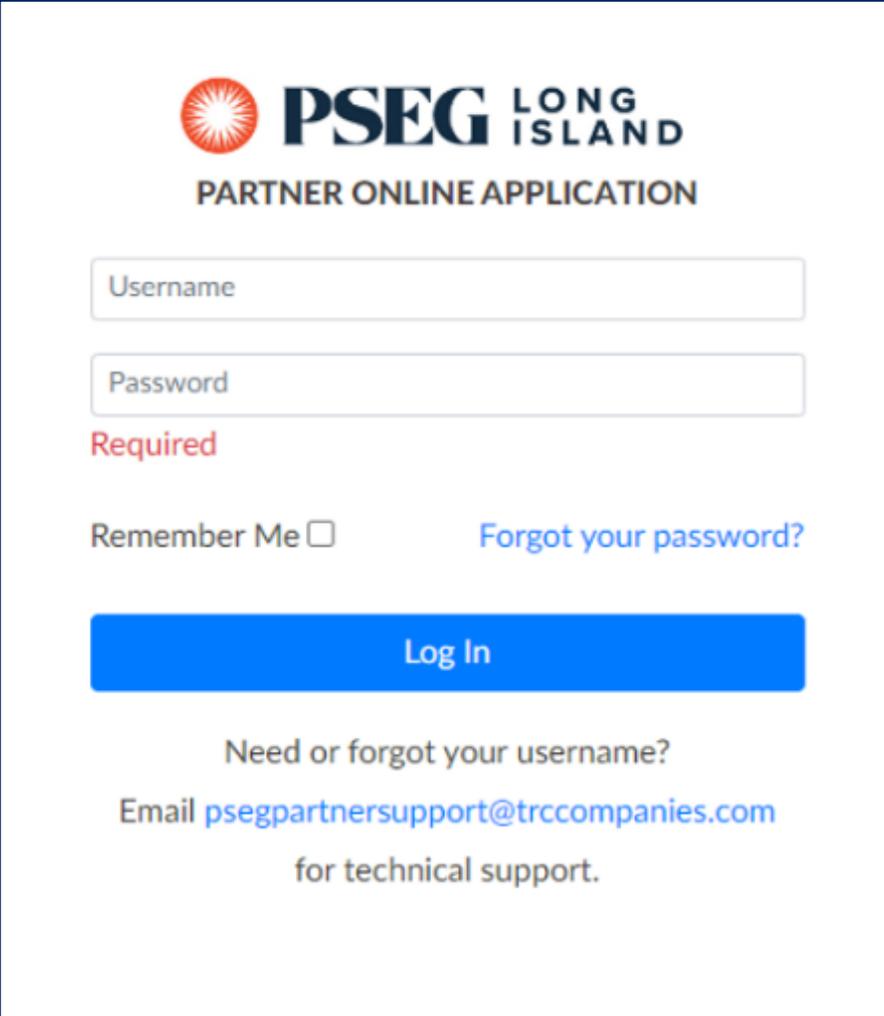
Partner Portal

Benefits

- No document restrictions
- 24/7 Access
- 15% Reduction in Project Approval time
- Able to look up projects' information and statuses
- Get updates from team on missing information
- Paperless Applications
- Reservation System for simpler application start

How to get access:

- Automatically get access during enrollment process
- Or reach out to psegpartnersupport@trccompanies.com



The screenshot shows the login interface for the PSEG Long Island Partner Online Application. At the top, there is the PSEG Long Island logo and the text "PARTNER ONLINE APPLICATION". Below this are two input fields: "Username" and "Password". The "Password" field is marked as "Required" in red text. There is a "Remember Me" checkbox and a link for "Forgot your password?". A prominent blue "Log In" button is centered below the input fields. At the bottom, there is a link for "Need or forgot your username?" and an email address "psegpartnersupport@trccompanies.com" for technical support.

Account Managers

Heat Pumps & Weatherization



RESOURCES

We are here to help you. Reach out to your Account Manager with any questions or concerns.

Douglas Cahill	DCahill@trccompanies.com
Hamid Muneeb	HMuneeb@trccompanies.com
James Falvey	JFalvey@trccompanies.com
Jason Greco	JGreco@trccompanies.com
Jennifer Reyes	JReyes@trccompanies.com
Nunzio Vicari	NVicari@trccompanies.com
Per Henrik Eskelinen	PEskelinen@trccompanies.com
Steven Sannuto	SSannuto@trccompanies.com



Promotional Opportunities for You

mediarelationsLI@psegliny.com



South Bay's Neighbor.

LONG ISLAND MEDIA GROUP DEER PARK • VOL. 47 NO. 11 • MARCH 13, 2024

This Edition Sponsored By:
 **Always Affordable Chimney**
 516.830.0166
 Scan For More Info

MR. PUMP



The LARGEST Cesspool Company
BEST CESSPOOL COMPANY!!!

MR. PUMP
Sewer & Drain Services

631-499-4330
631-385-5672

CESSPOOLNY.COM Lic./Ins.

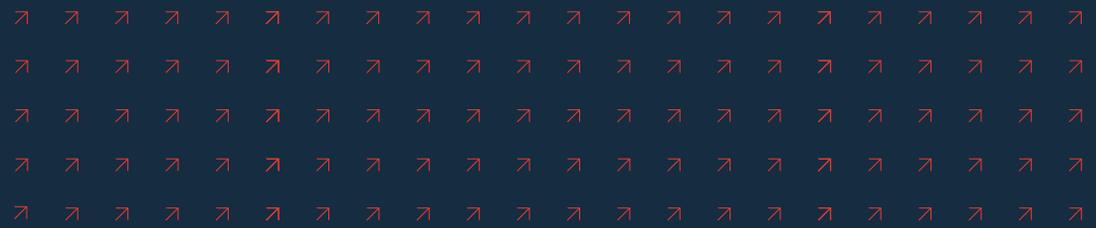


Get started with a free Home Energy Assessment.

DEER PARK'S QUINCY COMPRESSOR RECOGNIZED
 PSEG Long Island announced the winners of its Energy Efficiency Programs Contractor Awards. The awards were given out at the company's Contractor Breakfast and Awards event, which is held annually to recognize PSEG Long Island's energy efficiency partners for helping customers save money and energy. Pictured (l-r): Wendy Smith, PSEG Long Island commercial energy efficiency programs manager, Steve Cerbone and Tom McCartney of Quincy Compressor, and Walter Hoefer, PSEG Long Island energy efficiency programs contract manager.

Event Opportunities *for You*

mediarelationsLI@psegliny.com



Town Expands Electric Vehicle Fleet, Charging Ports

December 16, 2025, 11:13 am Pam Robinson Leave a comment

Media Opportunities for You

mediarelationsLI@psegliny.com



WINDOWS OF OPPORTUNITY

How Llers make the investment

BY CLAUDE SOLNIK
Special to Newsday

After Sean and Tamara Ramalho decided to redo the siding on their Freeport home, they also opted to update the windows. "We decided, why not update everything? We felt some air coming in from some of them," Tamara said of the windows. "We wanted to refresh the house. This was an opportunity to do it. And we wanted to save on our heating and cooling costs."

Over the course of four days in January, they replaced 25 windows, including some with single-panes, with energy-efficient, black-framed double-pane windows with foam-filled sashes and frames and double strength glass. They also installed insulation around the windows and inside all the walls to further seal the building's envelope. The job totaled \$75,000.

Windows, by definition, leak energy. With a complicated combination of hot summers and cold winters, Long Island's temperature swings can make the right windows even more important. Even though it can be costly to replace them, doing it right can make a home more welcoming, while cutting costs, which can be good for finances and the environment long-term.

Sean, 54, an insurance executive, and Tamara, 52, an insurance underwriter, believe the house both looks better and feels warmer, with lower energy costs. They estimated they saved 20% on their most recent heating bills and are anticipating even more savings following mild temperatures and into summer. "We haven't turned up the thermostat. We're more com-

ing out in the window even in the winter months."

WHEN WINDOWS GO WRONG

Good-quality windows can make a big difference. "Each time heat comes into contact with the window and that colder spot, the temperature decreases," said David Ferreira, president of NYS Energy, based in Bethpage. "You may feel like you have a drafty window. It's actually a convective loop no one can stop."

Bad windows let energy flood rather than trickle. Michael Voltz, PSEG Long Island director of Energy Efficiency and Renewables, said windows are responsible for 25% to 30% of residential heating and cooling energy loss.

"Is the window frame rotted? Is it single-pane glass? Is it double-pane glass, but you see fog between it?" asked Jeff Brett, founder and president of King Quality Roofing and Siding in Bohemia. "That means the glass seal broke and moisture gets inside. Those are quick, easy signs. Rotted wood on the outside and mold."

Other telltale signs are condensation, misalignment and not closing properly. "A window may look stained," Ferreira said. "The argon gas [inside the window] has leaked. That's a sign that it needs to be replaced."

Window World of Long Island chief business development officer Aaron Levy said spring is a great time to stress test windows, making sure they function and lock properly.

Locked windows should remain shut when you try to open them. "Locked windows always seal tighter and perform better, blocking drafts," Levy continued.

You can redo all windows, or focus on the problem points, replacing ones most in need. "Start with the oldest or in most disrepair," Ferreira said. "Sometimes you don't have to do all the windows, just the ones giving you particular issues."

WINDOW SHOPPING

Levy said the biggest way to save money on new windows is not to "trust the first



David Ferreira, president of NYS Energy, performs tests in Susan Wiskemann's home in Levittown.

discount to buy today." Most legitimate window companies, he added, offer no-interest or low-interest financing or cash/check discounts. "Find the best combination of payment terms that meet your needs," Levy said.

He added that some companies ask as much as \$2,500 to \$3,500 per vinyl or composite window, offering 30% to 50% off to create a "false sense of value."

can cost that much, he said, but buyers can choose from premium woods, at least 25 exterior colors, custom grid patterns and decorative hardware.

"Side by side, it's a remarkably different product and you get so much more value and often a better warranty with an aluminum wood clad window," Levy said.

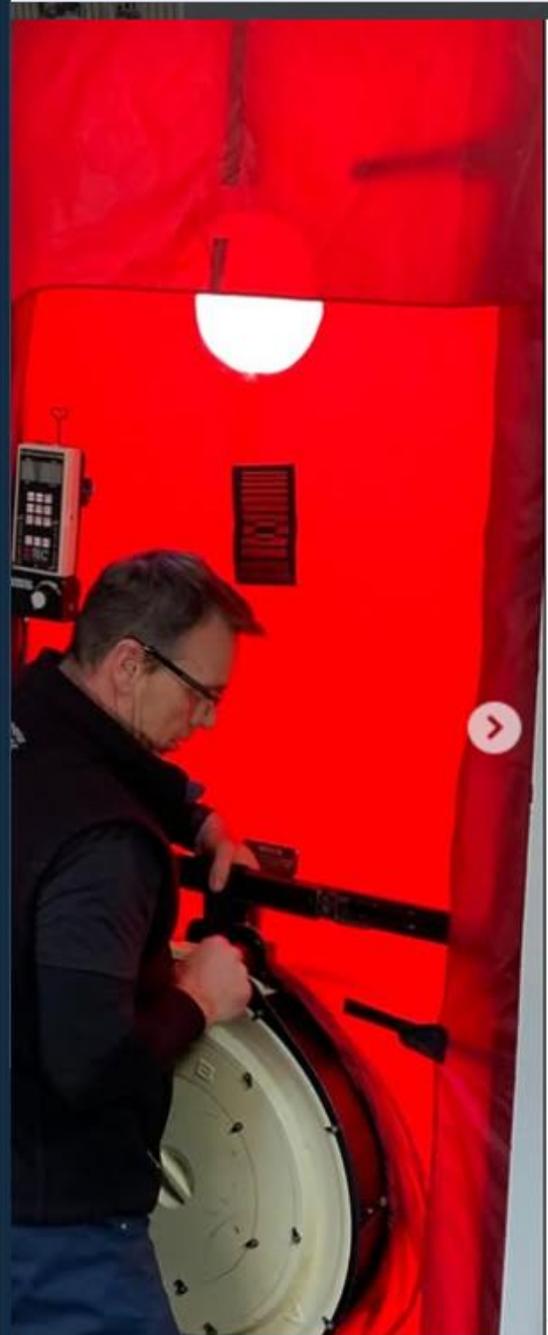
Most homeowners should be able to find great window

range from a reputable company that's properly licensed and insured with good-quality product, he said. Adding certain features may increase the price outside of this typical range, he added.

All home improvement companies should be willing to put their entire agreement in writing, covering details. They should also present the warranty and a copy of the insurance for

Social Media Opportunities *for You*

mediarelationsLI@psegliny.com



psegli



Was your home a bit colder this winter? Maybe there was a draft you just couldn't shake? A free Home Energy Assessment might help! See where your home is losing energy and find ways to cut costs by up to 20%!

Schedule your Free Home Energy Assessment & see if you qualify for rebates on energy efficiency audits. [#linkinbio](#)

44w

View hidden comments



Liked by cuc2i and 21 others

March 26, 2025

Join a Contractor Training Session Today

Sessions run from 9:30 a.m. to 10:30 a.m.

- **Manual J* - Belmont Room**
- **Integrated Controls* - Banfi Room**
- **HEA Tool Workshop* - Eisenhower Room**

*** Sessions will be submitted for BPI CEU Approvals**



Thank
you