

HOME COMFORT NEWSLETTER



Stay in the know with the latest program updates, and helpful tools to support your work. Whether you're in the field or behind the scenes, we're here to help you deliver energy-efficient comfort to every customer. PSEG Long Island offers a [free whole-house energy assessment](#) unlocking opportunities for energy-efficient upgrades and long-term savings.

Partner with PSEG Long Island through the **Home Comfort, Home Performance, and Commercial Efficiency** programs to deliver top-tier home and business energy upgrades. As a partner, you'll have access to incentives and resources that help you grow your business and reach more customers. Remember to re-enroll today via the [Partner Portal](#).



INDUSTRY INSIGHT

HEAT PUMP DESIGN THAT PERFORM WHEN TEMPERATURES DROP



Cold-climate heat pump installations are accelerating across the Northeast as equipment performance improves and incentives continue to drive adoption.

However, true winter performance depends far more on thoughtful system design than on manufacturer brochure specifications. Systems designed around mild conditions can fall short when temperatures drop, leading to comfort complaints and higher operating costs. Cold-climate installations under the [PSEG Long Island's Home Comfort program](#) prioritize capacity planning at an outdoor temperature of 17° F rather than relying on nameplate ratings. As the market evolves, being informed of regional best practices and design strategies is essential for delivering reliable performance through the harshest winter conditions. To hear what other contractors are talking about in the field, listen to the HVACR School podcast episode, [HVAC in the Northeast](#).

THE 45 MINUTES THAT SAVE 45 HOURS



Many heat pumps labeled as "bad units" are really victims of rushed or incomplete startups. When commissioning is treated as a discipline rather than a checkbox, contractors see

fewer callbacks and more satisfied customers. Training resources continue to emphasize the importance of planning ahead, following proper installation steps, preventing refrigerant leaks, and charging systems exactly as manufacturers require. Verifying airflow through static pressure and delivered CFM ensures the system can actually move the heat it produces. Refrigerant leak checks help protect performance and long-term reliability. Charging the system according to manufacturer guidance, rather than relying on shortcuts, supports efficiency and capacity. Properly configuring controls so thermostats and air handlers are aligned prevents comfort complaints, while a clear owner handoff sets expectations for operation and basic maintenance. [Resources are available](#) to sharpen your practices.



UPCOMING INDUSTRY TRAINING AND EVENTS

Multiple Dates: [Rathe Trainings](#) at Rathe Associates, Farmingdale, NY.

Multiple Dates: [Bosch Heat Pump Trainings](#) at Platsky Company, Westbury, NY.

Multiple Dates: [MCN Distributors Technical Trainings](#), Multiple Locations, NY.

Multiple Dates: [B&F Johnstone Supply Counter Days & Training](#), Multiple Locations, NY.

Multiple Dates: [Daikin Instructor-Led Trainings](#) at Daikin Training Center, Lynbrook, NY.

03/10/26: [Long Island's 3rd Annual HVAC & Plumbing Trade Show](#), Westbury, NY.

03/20/26: QIV & Integrated Controls Training at ETC Training, Copiague, NY.

03/23/26 - 03/25/26: [City Multi Three Day Certification Course](#) at LSK Air, Melville, NY.

04/13/26 - 04/14/26: [M&P 2-Day Install & Service Course](#) at LSK Air, Melville, NY.

04/18/26 - 04/19/26: [Long Island Home Show](#) at Nassau Veterans Memorial Coliseum, Uniondale, NY.

Ongoing: [United Way of Long Island's Workforce Development Training Academy](#), Deer Park, NY.

If you would like to have your event or training listed here, please [email](#) Jennifer Reyes.



PARTNER SPOTLIGHT



CTI CONSTRUCTION, INC.

CTI Construction, Inc. quickly made an impact after joining the program in July 2024. After completing QIV & Integrated Controls Training, they submitted 108 projects and continued that momentum in 2025 by completing 110 projects, generating \$1 million in rebates for our customers. Their rapid growth and strong performance make CTI Construction, Inc. a well-deserving Rising Star.

HIGH-EFFICIENCY WATER HEATING STARTS WITH BIGGER SAVINGS

Add value to your next heat pump or weatherization project by installing an [Energy Star Certified Heat Pump Water Heater](#). By using significantly less energy than traditional models, heat pump water heaters help deliver real savings for PSEG Long Island customers.

Whether its in a residential home or commercial business, eligible installations qualify customers for **up to \$1,200** in rebates.



We are here to help you. Reach out to your Account Manager with any questions or concerns.

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If you have questions on any products or your eligibility, [contact](#) Partner Support