

HOME COMFORT NEWSLETTER



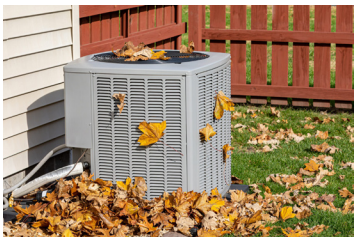
Stay in the know with the latest program updates, and helpful tools to support your work. Whether you're in the field or behind the scenes, we're here to help you deliver energy-efficient comfort to every customer. PSEG Long Island offers a [free whole-house energy assessment](#) unlocking opportunities for energy-efficient upgrades and long-term savings.

Partner with PSEG Long Island through the **Home Comfort, Home Performance, and Commercial Efficiency** programs to deliver top-tier home and business energy upgrades. As a partner, you'll have access to incentives and resources that help you grow your business and reach more customers. Remember to re-enroll today via the [Partner Portal](#).



INDUSTRY INSIGHT

PREPARING FOR FALL DEMAND



As the busy fall season approaches, now is the time to start laying out the groundwork for success. Proactive planning can make all the difference in managing increased demand smoothly and

efficiently. Taking time now to assess staffing levels, inventory needs, scheduling processes, and customer demand forecasts can help prevent bottlenecks and ensure your team is prepared for the months ahead.

One of the most effective steps you can take now is to schedule assessments early. Whether it's reviewing operations, customer needs, equipment readiness, or internal processes, early check-ins help you stay ahead of potential challenges. Scheduling assessments before the seasonal rush not only helps create a steady pipeline of work but also gives customers more flexibility and time to make informed decisions. In addition, consider reaching out to past customers, following up on pending leads, and reviewing upcoming projects to identify opportunities that may require additional planning or resources.

UNLOCK ADDITIONAL SAVINGS WITH RATE 580

Homeowners who heat their homes with a cold climate air source heat pump (ccASHP) may be eligible for PSEG Long Island's Rate 580, a residential electric heating rate designed specifically for all-electric



heating customers. Rate 580 recognizes the unique energy needs of households that rely on electric heating and offers a rate structure that can help manage heating costs throughout the year. During the primary heating season, from October through May, customers benefit from reduced delivery charges for electricity used above 400 kWh per month, helping offset the increased energy use that comes with keeping homes comfortable during colder weather.

For residents who have recently upgraded to a cold climate air source heat pump, enrolling in Rate 580 can help maximize the benefits of their investment. In addition to providing efficient heating in the winter and cooling in the summer, heat pumps paired with the appropriate electric rate can deliver added value and potential savings over time. To learn more about PSEG Long Island's electric rates, visit psegliny.com/rates.



ELECTRIFY LONG ISLAND

CHAMPIONING THE POWER SHIFT

Taking place on October 29, 2026, the PSEG Long Island Heat Pump, Electric Vehicle and Energy Solutions Conference will bring together business owners, facility managers, property owners, developers, local government representatives, architects, engineers, contractors, and industry leaders committed to shaping Long Island's clean energy future.

Jim Craig will be the featured speaker at this year's conference. Craig, the legendary goaltender of the 1980 U.S. Olympic "Miracle on Ice" hockey team, played a pivotal role in securing one of the most



iconic victories in sports history, a moment later voted by Sports Illustrated as the greatest sports moment of the 20th century. Attendees will gain valuable

perspectives as Craig inspires audiences to embrace change, overcome challenges, and build winning teams, all of which are critical to advancing innovative clean energy technologies and solutions.

In addition to Craig's keynote presentation, attendees will have access to 12 educational breakout sessions covering a variety of clean energy technologies and practical strategies for incorporating them into business and organizational planning.

Don't miss this opportunity to learn, network, and be inspired. [Register today!](#)



WORKFORCE DEVELOPMENT HIGHLIGHT

GROW YOUR WORKFORCE WITH NYSERDA'S ON-THE-JOB TRAINING PROGRAM



Finding and retaining qualified workers continues to be a challenge across the clean energy industry. To help businesses expand their teams with confidence, NYSERDA's On-the-Job Training (OJT) Program provides financial support to offset the cost of hiring and training new employees in energy efficiency and clean technology roles.

The program offers wage subsidies to eligible employers, helping reduce the financial risk associated with bringing on new staff while providing structured, hands-on training. Funding is available for a wide range of entry-level positions across the clean energy sector, including HVAC installers, technicians, engineers, and

other energy-related occupations. Participating employers begin by submitting an employer application to determine eligibility. Once approved, businesses can reserve funding for individual new hires by submitting a training plan tailored to each employee's role and development goals. The program is designed to support workforce growth while ensuring new employees gain the skills needed to succeed in the rapidly expanding clean energy market.

In addition to helping businesses meet their staffing needs, the OJT Program supports New York State's clean energy workforce development goals by creating career opportunities and strengthening the talent pipeline needed to support the state's clean energy transition. To learn more about eligibility requirements and how to apply, visit NYSERDA's On-the-Job Training Program [website](#).



PARTNER SPOTLIGHT



CENTRAL AIR SYSTEMS

A longtime program partner, Central Air Systems has been a leader in market-rate cold climate air-source heat pump installations. Since 2016, the company has completed 1,566 installations, including 154 whole-home heat pump projects in 2025 alone, resulting in \$484,000 in customer rebates. We thank the team for their ongoing commitment and significant contributions to advancing clean energy solutions.

SAVE WITH TIME-OF-DAY RATES

PSEG Long Island's Time-of-Day rates can save you money by using electricity when it costs less: before **3 PM & after 7 PM on weekdays**, or anytime on weekends and holidays. Even deeper savings are available with Super Off-Peak rates from **10 PM to 6 AM**. Learn more by visiting psegliny.com/timeofday.



FRIENDLY REMINDER for Partners

Projects exceeding **90 days** are subject to cancellation. Contractors may resubmit, but current rebate levels and requirements will apply.



UPCOMING INDUSTRY TRAINING AND EVENTS

09/25/2026: QIV & Integrated Controls Training, Copiague, NY.

10/29/2026: [PSEG Long Island Heat Pump, Electric Vehicle and Energy Solutions Conference](#), Huntington, NY.

11/13/2026: QIV & Integrated Controls Training, Copiague, NY.

2/8-2/10/2027: [BPCA's Biennial Conference](#), Saratoga Springs, NY.

4/26-4/28/2027: [NY-GEO Conference](#), Saratoga Springs, NY.

Ongoing: [Soulful Synergy's Clean Energy Academy](#), Multiple Locations, NY.

Multiple Dates: [Rathe Trainings](#) at Rathe Associates, Farmingdale, NY.

Multiple Dates: [Bosch Heat Pump Trainings](#) at Platsky Company, Westbury, NY.

Multiple Dates: [MCN Distributors Technical Trainings](#), Multiple Locations, NY.

Multiple Dates: [B&F Johnstone Supply Counter Days & Training](#), Multiple Locations, NY.

Multiple Dates: [Daikin Instructor-Led Trainings](#) at Daikin Training Center, Lynbrook, NY.

Multiple Dates: [Homans Associates On-Demand and Manufacturer Specific Trainings](#), Multiple Locations, NY.

Ongoing: [Building Performance Institute Resources](#) Multiple Locations, NY.

Ongoing: [United Way of Long Island's Workforce Development Training Academy](#), Deer Park, NY.

If you would like to have your event or training listed here, please [email](#) Jennifer Reyes.

We are here to help you. Reach out to your Account Manager with any questions or concerns.

Douglas Cahill	DCahill@trccompanies.com
Hamid Muneeb	HMuneeb@trccompanies.com
Henrik Eskelinen	PEskelinen@trccompanies.com
James Falvey	JFalvey@trccompanies.com
Jason Hernandez	JHernandez@trccompanies.com
Nunzio Vicari	NVicari@trccompanies.com
Felix Ramos	FRamos@trccompanies.com
Steven Sannuto	SSannuto@trccompanies.com

If you have questions on any products or your eligibility, [email to:](#) Partner Support